## ασύρματες λύσεις μικροπληρωμών, τηλεμετρίας και μηνυμάτων



wireless solutions for micropayments, telemetry and messaging



ERICSSON 

Ericsson Mobility World

Associate member of





## **Mission Statement**

- Our mission is the development and integration of solutions enabling business clients to fully utilise the potential of mobile data.
- ASYRMA also distributes and supports hardware and software for mobile platforms in Greece.
- > Future expansion plans include Cyprus and the Balkans.



## **Our Vision**

- Through our worldwide contacts and partnerships, we offer a particularly high level of service to our clients who wish to obtain sustainable and profound competitive advantages.
- ➤ At ASYRMA we pride ourselves on being a team of young, dynamic and creative professionals who deliver superior results. Inspired by our vision, we respond effectively and accurately to the demands of modern businesses.
- ➤ At ASYRMA we strongly believe the future will be wireless ['asyrmato' in Greek].



## The Team

- ➤ Konstantinos Tzamaloukas (CEO)
- ➤ Theodore Tsoukas (CTO)
- ➤ Dimitri Demetriades (Chief Strategist)



## Products & Integrated Solutions

- A. x-SB platform **Telemetry, m-Payment and m2m** communications (proprietary)
- B. MMS-CDP **Content Delivery Platform (proprietary)**
- C. GPS Fleet Management (reseller)
- **D. Other Solutions** (reseller and bespoke)



# A. x-SB platform

Telemetry, m-Payment and m2m communications (proprietary)



## x-SB Applications

- Mobile Vending (MV-SB)
- > Telemetry (AT-SB)
- Security (SC-SB) and Access control (AC-SB)
- Location (AL-SB)



## RMA Mobile Vending and Telemetry

### Mobile Vending (MV-SB)

- For vending machines, park meters, public transport ticketing, cinema ticketing, fast food restaurants ...and in general for everyday micro-payments.
- No need for change, just use your mobile!
- Includes monitoring and statistics of the machines

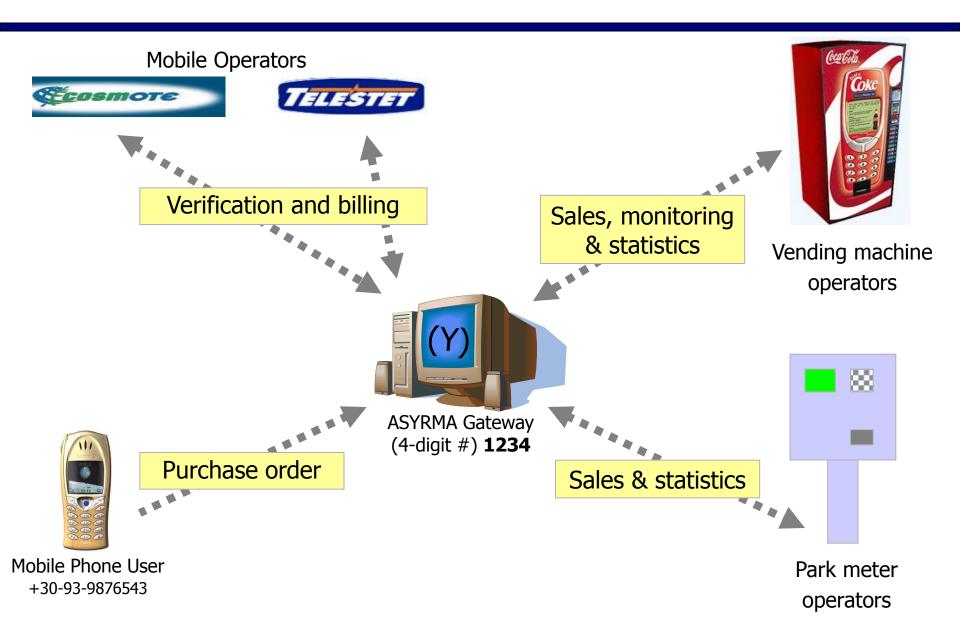


#### • Telemetry (AT-SB)

- Automated/Remote meter reading
- Remote monitoring of machines, electromechanical devices



#### Micropayment aggregation framework





## **Security and Location**

 Security and Access control (SC-SB & AC-SB)



- Security container with sms alarm
- Access control using sms or mobile call
- 'card-less' ATM access
- Location (AL-SB)
  - GPS telemetry for vehicles
  - For more details see 'C. Fleet Management'



### B. MMS - CDP

Multimedia Messaging Content Delivery Platform (proprietary)



### CDP

- Send an sms with appropriate text or code to a 4digit number and receive an MMS with:
  - colour weather picture with text info [temperature, wind, humidity, etc]
  - Real-time football snapshots
  - intraday price & volume graph of stocks
  - Adult content
- The above content can be delivered either in 'pull' mode or at regular intervals in 'push' mode
- Also included is the possibility to 'tie-in' MMS with advertising campaign management tools for integration in multi-channel campaigns [e.g. magazine + web + MMS].



# C. GPS Fleet Management

(reseller)



# C. GPS Fleet Management

- AVL automatic vehicle location (via GSM & TETRA)
  - AVL for Emergency Services

ABL - (via INMARSAT)



## Fleet Management/AVL - Telematics

#### Applications in:

- Haulage companies, Logistics, distribution companies
- Courier companies, taxi companies, security companies
- Local councils, construction companies etc
- Benefits: reduce expenses, increase efficiency
  - Verify routes, reduce fuel costs
  - Check working hours
  - Spot unauthorized vehicle use
  - Reduce unnecessary voice communications
  - Better vehicle and driver security and control



## **D.** Other solutions

(reseller and bespoke)



### D. Other solutions

- M-Voting/Advertising via Wap/sms
- Web/Wap/Sms ticketing solutions
- Workforce mobilization-job allocation, remote access to corporate data
- m-commerce, games, betting
- Lottery result notification by SMS
- Least Cost Routing gateways
- p2p (person-to-person money transfer), mwallet



# **Event Participation**

#### Summer 2002:

Speaker and exhibitors at the <u>M-Business Conference 2002</u> (organised by <u>Mobicom / European Union-IST</u>), Athens Intercontinental Hotel - Athens, Greece. July 8-9.

#### **Spring 2002:**

• <u>Embedded Systems Show</u>, ExCeL, London, UK. May 14-16

#### **Autumn 2001:**

- <u>mBusiness Expo</u>, Earls Court London, UK. November 27-29
- Exhibitors at ExpoComm Greece/Balkans 2001 (Ericsson stand), Hellexpo Athens, Greece. November 8-11.
- <u>SMS 01</u>, Olympia London, UK. October 2-3
- <u>Mobile Commerce World Europe 2001</u>, London Arena London, UK. September 25-27
- Mobile Internet Expo 2001, CNIT Paris, France. September 19-21

#### **Summer 2001:**

• **Exhibitors** at the <u>3rd Annual Telecoms Congress</u> (organised by SMARTPRESS), Athens Hilton Hotel - Athens, Greece. July 2

#### **Spring 2001:**

• **Exhibitors** at the <u>"Ericsson Mobility World - Greece Launch"</u> ATHINAIS BUSINESS CENTER - Athens, Greece. April 4.





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